

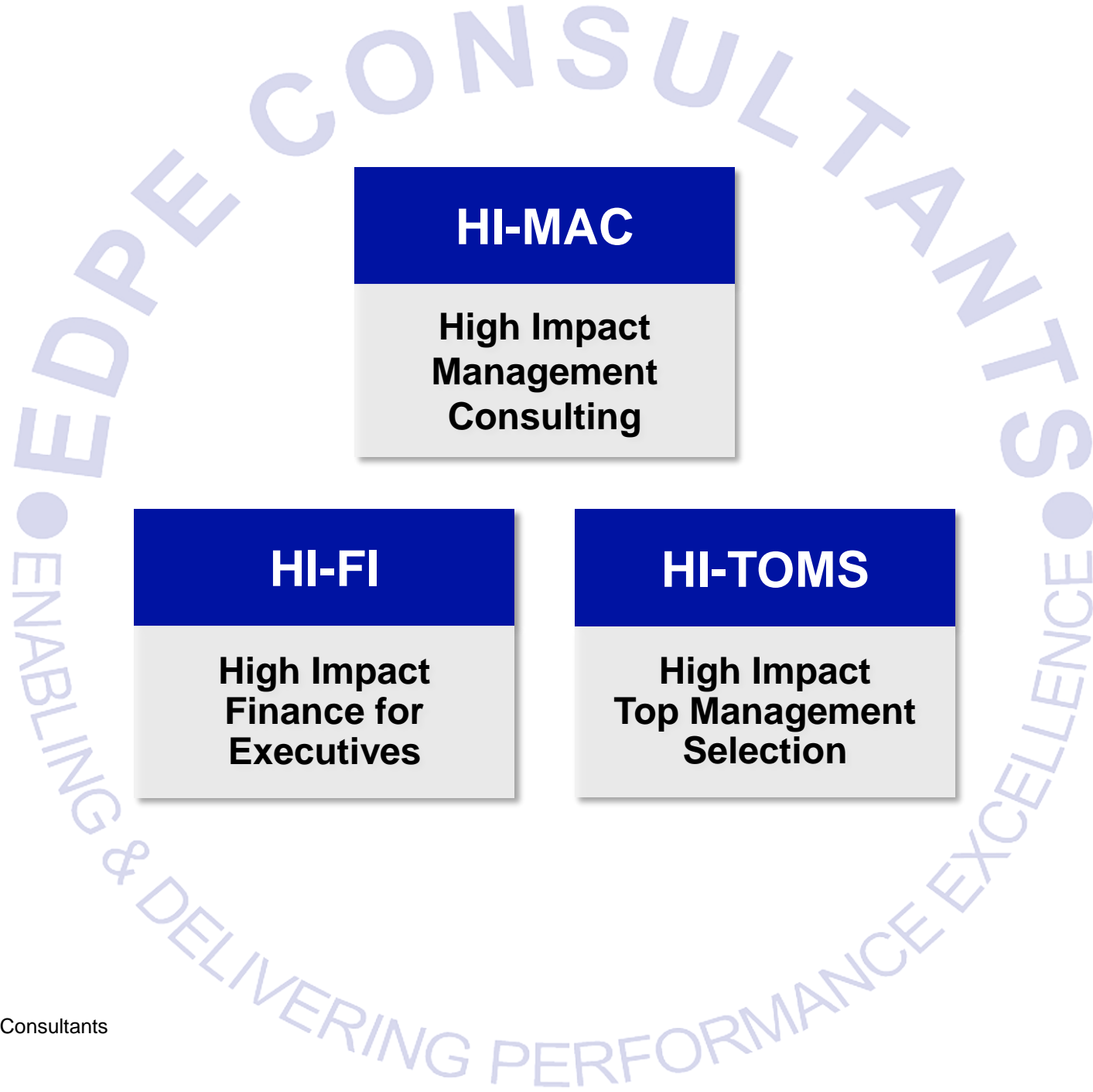


CORPORATE PRESENTATION

2015

CONFIDENTIAL

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HI-MAC

**High Impact
Management
Consulting**

HI-FI

**High Impact
Finance for
Executives**

HI-TOMS

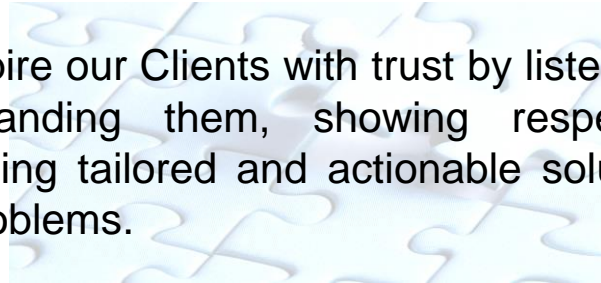
**High Impact
Top Management
Selection**

WE ARE A VALUE DRIVEN COMPANY...

CORPORATE VALUES

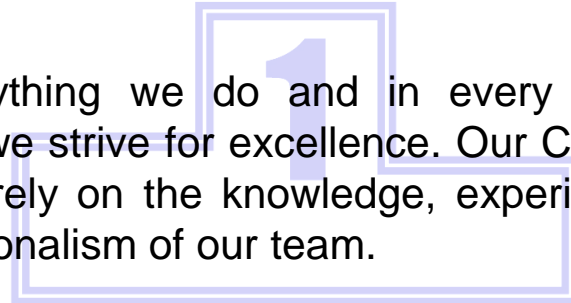
CLIENT EMPATHY

We inspire our Clients with trust by listening and understanding them, showing respect and developing tailored and actionable solutions to their problems.



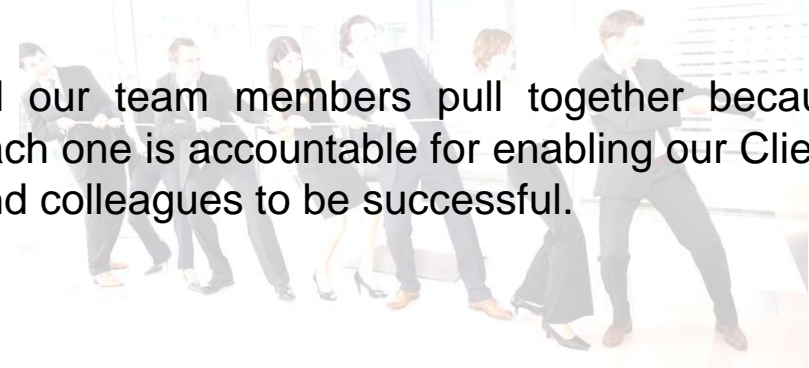
PERFORMANCE EXCELLENCE

In everything we do and in every work we deliver we strive for excellence. Our Clients can always rely on the knowledge, experience and professionalism of our team.



ENERGETIC TEAM SPIRIT

All our team members pull together because each one is accountable for enabling our Clients and colleagues to be successful.



Source: EDPE Consultants

...WITH A VISION AND A MISSION WHICH ARE COMPLIANT WITH OUR VALUES

VISION

Our vision is that our Clients excel sustainably.

MISSION - Client FIRST!

All we do is focused on creating value for our Clients. Our commitment is to enable and deliver performance excellence.

CLIENT

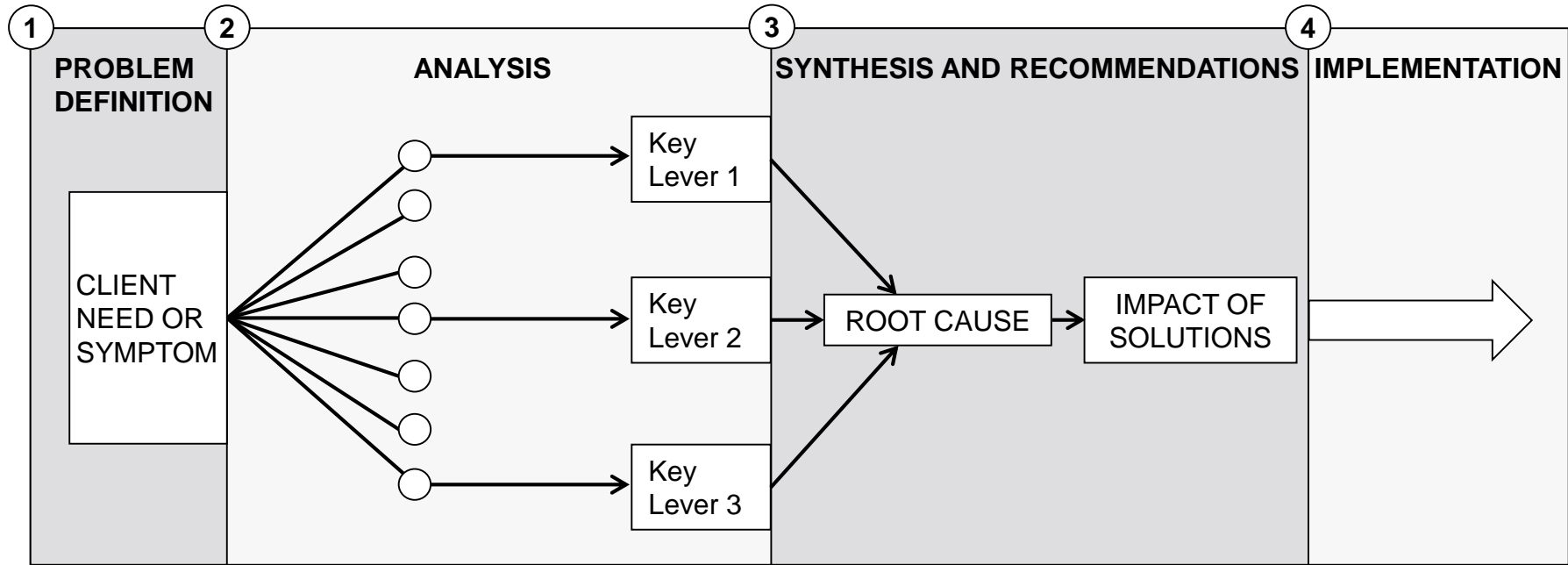
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Source: EDPE Consultants

OUR KEY TOOL IS A 4-STEP PROBLEM SOLVING PROCESS

PROCESS



We accompany our Clients until the improvement impact is tangible



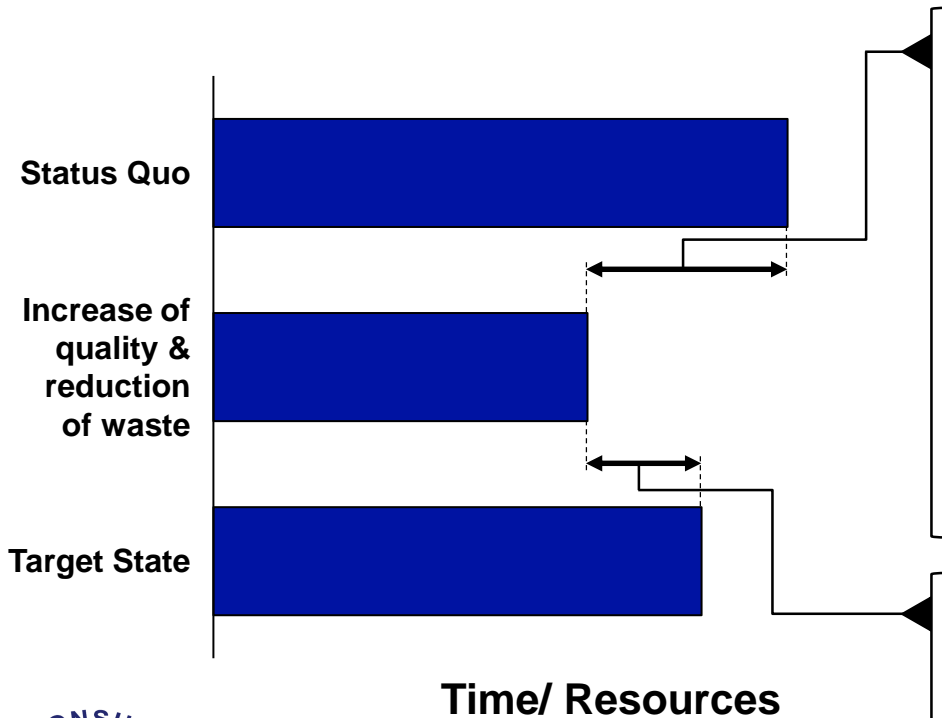
Source: EDPE Consultants

OUR EXPERTISE IS TO ENABLE VALUE CREATION FOR OUR CLIENTS DELIVERING PERFORMANCE TRANSFORMATIONS

CONCEPTUAL

Effectiveness: Doing the right things
Efficiency: Doing the things right

Investing in adequate resources
Increased quality with more return



- Capacity gain and quality increase through:
 1. Skill/ capability development
 2. Elimination of waste; activities not creating customer value
 3. Disciplined performance management
 4. Organizational structure follows customer value creation process
 5. Developed behaviors towards “play to win” drive and attitude
- Investment in further quality increase, innovation and growth through potential re-investment in “right” activities to further increase effect and impact in the market

PERFORMANCE TRANSFORMATIONS ARE IMPLEMENTED WITH PERFORMANCE EXCELLENCE PROGRAMS STRIVING FOR OPERATIONAL LEADERSHIP

Individual Capability Development

Effective Performance Management

Efficient Resource Allocation

PERFORMANCE EXCELLENCE

is achieved when an organization is the operational leader in a specific functional or service area in a continuous improvement mode, focusing on

- **EFFECTIVENESS**
- **EFFICIENCY**
- **PROFITABILITY**

HI-FI FOR EXECUTIVES AIMS TO ANCHOR BUSINESS ACUMEN SKILLS IN THE ORGANIZATION WHILE MAKING IT ACTIONABLE ACROSS SEVERAL LEVELS

ILLUSTRATIVE

CEO Message

If we don't improve our working capital situation we will crash



HI-FI for Executives



Source: EDPE Consultants

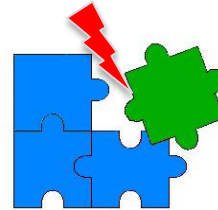
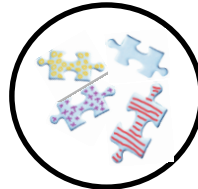
HIGH IMPACT TOP MANAGEMENT SELECTION IS REACHED WITH RIGHT PROFILE DESIGN AND SELECTION PROCESS

PROCESS

NEED to hire a manager

Finding the RIGHT one is difficult

- Executives who fulfill specific requirements are rare
- Hiring mistakes imply high costs



Solution: FOCUS on key success factors

PROFILE design

Search

SELECTION



EDPE EXPERIENCE, METHODOLOGY AND VALUES ENSURE SUCCESSFUL PROFILE DESIGN AND SELECTION

International Experience & Methodology

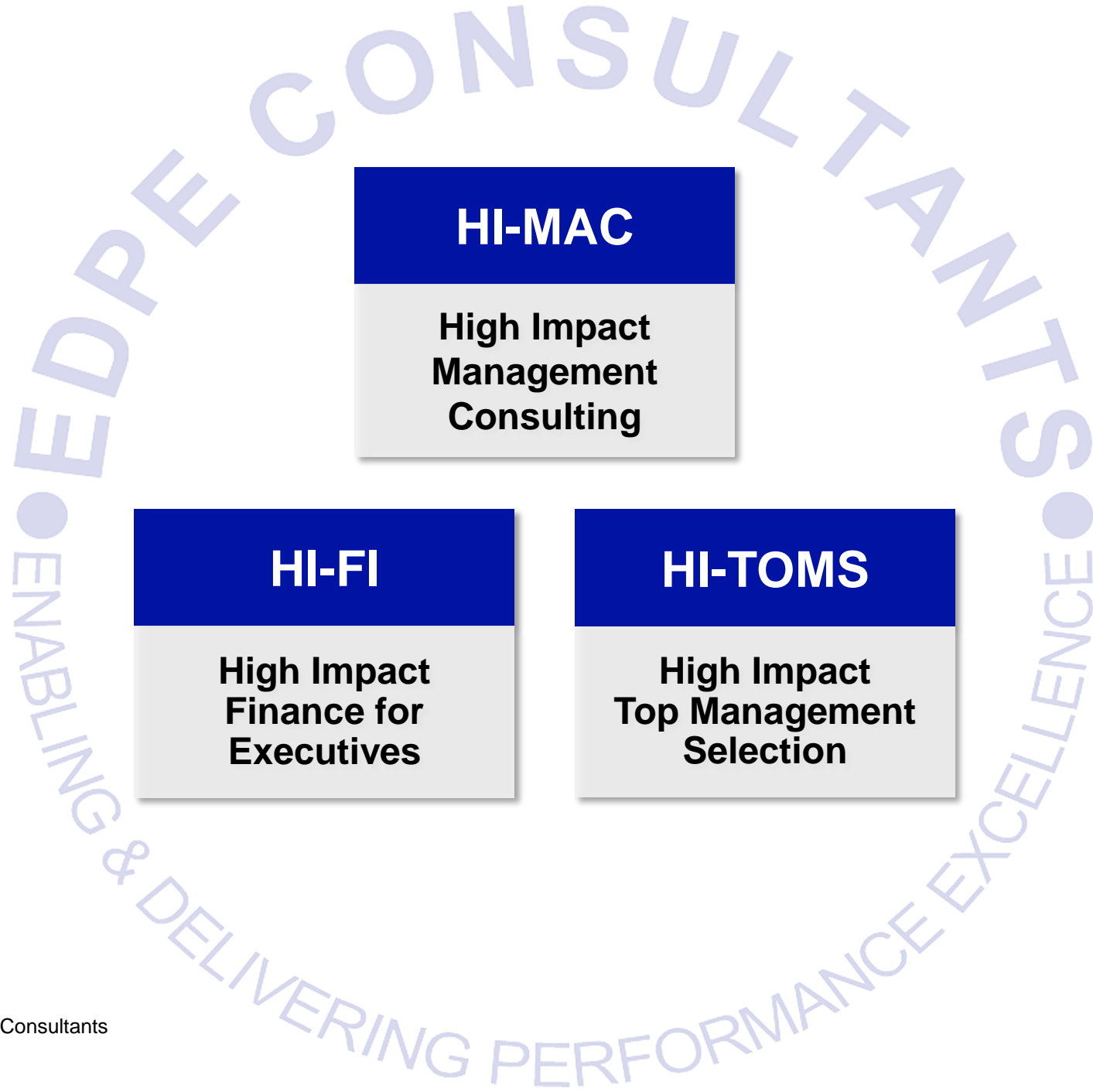
- Designing target profiles and implementing specific assessment and selection processes. EDPE did evaluations & assessments of over 900 executives active in more than 50 countries
- Fostering and embedding effective performance management culture based on clear individual and team contribution
- Increasing efficiency by reducing waste and redundancies



EDPE Values

- **Client Empathy** facilitates the methodologies that best fit the Client's organization
- **Energetic Team Spirit** enables target achievement
- **Performance Excellence** strives for best results





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